

Covenant Transportation Group, Inc. – 3rd Quarter 2018 Financial Statistics

Last year information is either: 1) the average for the third quarter or 2) the end of the quarter of September 30, 2017.

Fleet Information

- Teams – averaged 880 teams (or 28.6% of total fleet) during the quarter versus 967 (or 38.2% of total fleet) last year
- Average age of tractors – 2.3 years versus 2.2 years last year
- Average age of trailers – 3.8 years versus 3.6 years last year
- Owner operators – Ended the quarter with 312 and averaged 300 – accounted for 11.9% of the miles this quarter versus 10.5% of the miles last year
- Open trucks, including wrecks – Averaged 3.9% this quarter versus 4.9% last year

Balance Sheet and Cash Flow Information

- Cash flow from operations - \$38.9 million versus \$16.5 million last year
- Capital expenditures, net of proceeds from dispositions - approximately \$1.6 million during the quarter
- Cash and cash equivalents - \$19.6 million versus \$8.3 million last year
- Average receivable days outstanding – 34.7 days versus 31.8 days last year
- Available borrowing capacity under our revolving credit facility - \$59.9 million versus \$55.6 million last year
- Balance sheet debt and capital lease obligations, net of cash - \$216.0 million versus \$211.6 million last year
- Balance sheet debt and capital lease obligations, net of cash to total capitalization ratio – 39.8% versus 48.0% last year
- Off balance sheet debt - \$26.4 million versus \$14.4 million last year, including the residual portion of leases where we have trade back arrangements
- Tangible book value per basic share - \$13.72 versus \$13.36 last year

Other Information

- Revenue equipment rental expense – \$3.8 million during the quarter compared to \$2.7 million last year
- Total truck miles increased 10.8% versus a year ago while total average trucks increased 21.1% versus a year ago
- Deadhead percentage – 8.9% versus 9.8% last year
- Average length of haul – 665 miles during the quarter versus 867 miles last year

Operating Subsidiary Information

	Average Trucks	Avg Truck Change Vs. Q3-2017	Length of Haul	3 rd Quarter 2018 Percent of Asset-Based Freight Revenue	Revenue Change Vs. Q3-2017
Covenant Transport	1,329	2%	1,049	56%	11%
SRT	887	7%	705	25%	15%
Star Transportation	436	9%	887	9%	13%
Landair	428		168	11%	